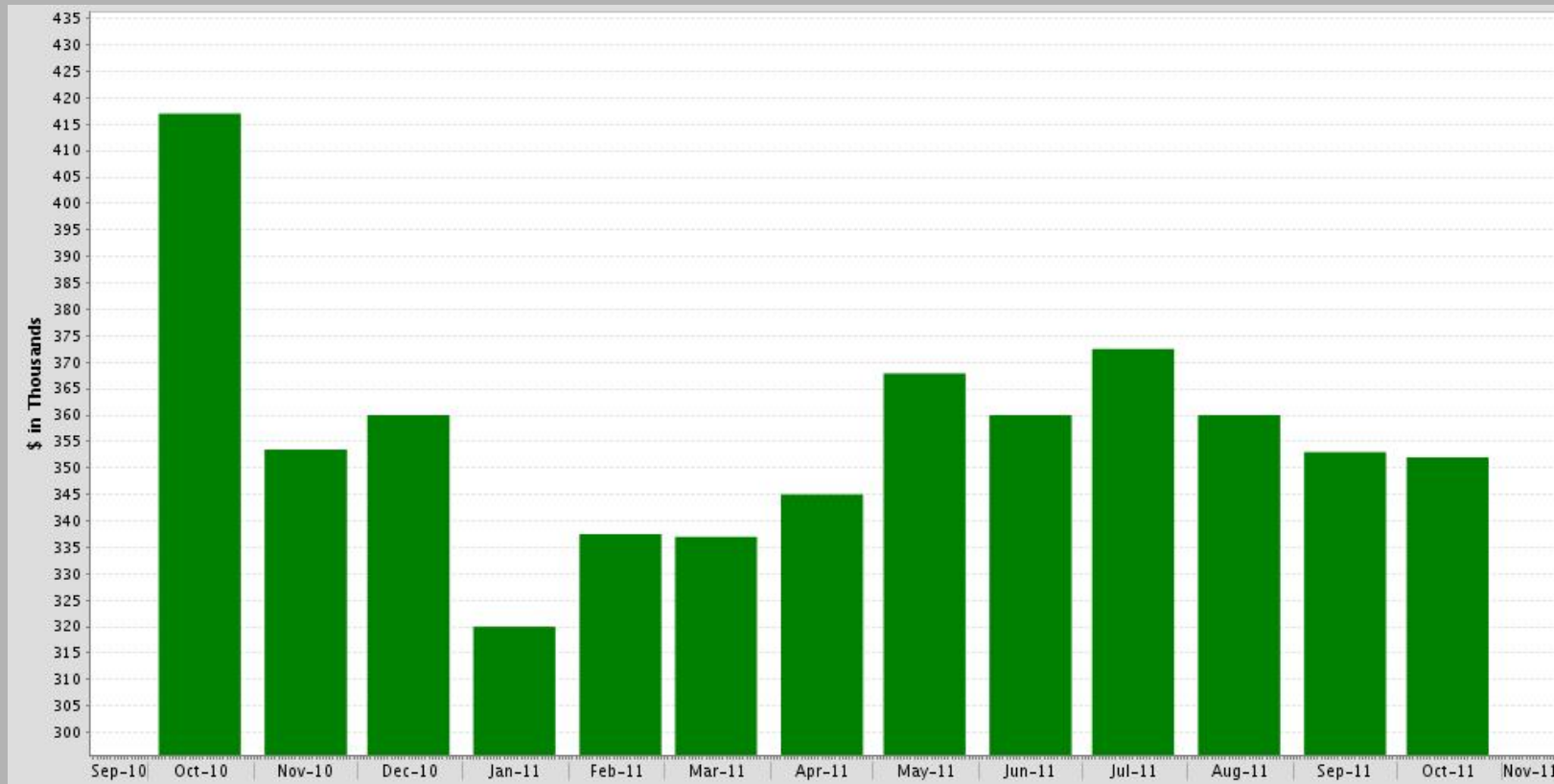


Median Sold Price by Month

Oct-10 vs. Oct-11: The median sold price is down 16%



Oct-10 vs. Oct-11

Oct-10	Oct-11	Change	%
417,000	352,000	-65,000	-16%



MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Detached Single) Sq Ft: All
 MLS Areas: Walnut Creek, Pleasant Hill, Martinez, Concord

Median Sold Price by Month

Oct-10 vs. Oct-11: The median sold price is down 16%

Time Period	Median Price	# Units	Average DOM
Oct-11	352,000	169	46
Sep-11	353,005	209	47
Aug-11	360,000	213	47
Jul-11	372,500	211	44
Jun-11	360,000	231	48
May-11	367,900	199	45
Apr-11	345,000	195	51
Mar-11	337,000	181	55
Feb-11	337,500	157	58
Jan-11	320,000	137	52
Dec-10	360,000	183	51
Nov-10	353,500	152	43
Oct-10	417,000	158	46

Median For Sale vs. Median Sold

Oct-10 vs. Oct-11: The median price of for sale properties is down 1% and the median price of sold properties is down 16%



Oct-10 vs. Oct-11			
Oct-10	Oct-11	Change	%
374,950	369,900	-5,050	-1%



Oct-10 vs. Oct-11			
Oct-10	Oct-11	Change	%
417,000	352,000	-65,000	-16%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Detached Single) Sq Ft: All
 MLS Areas: Walnut Creek, Pleasant Hill, Martinez, Concord

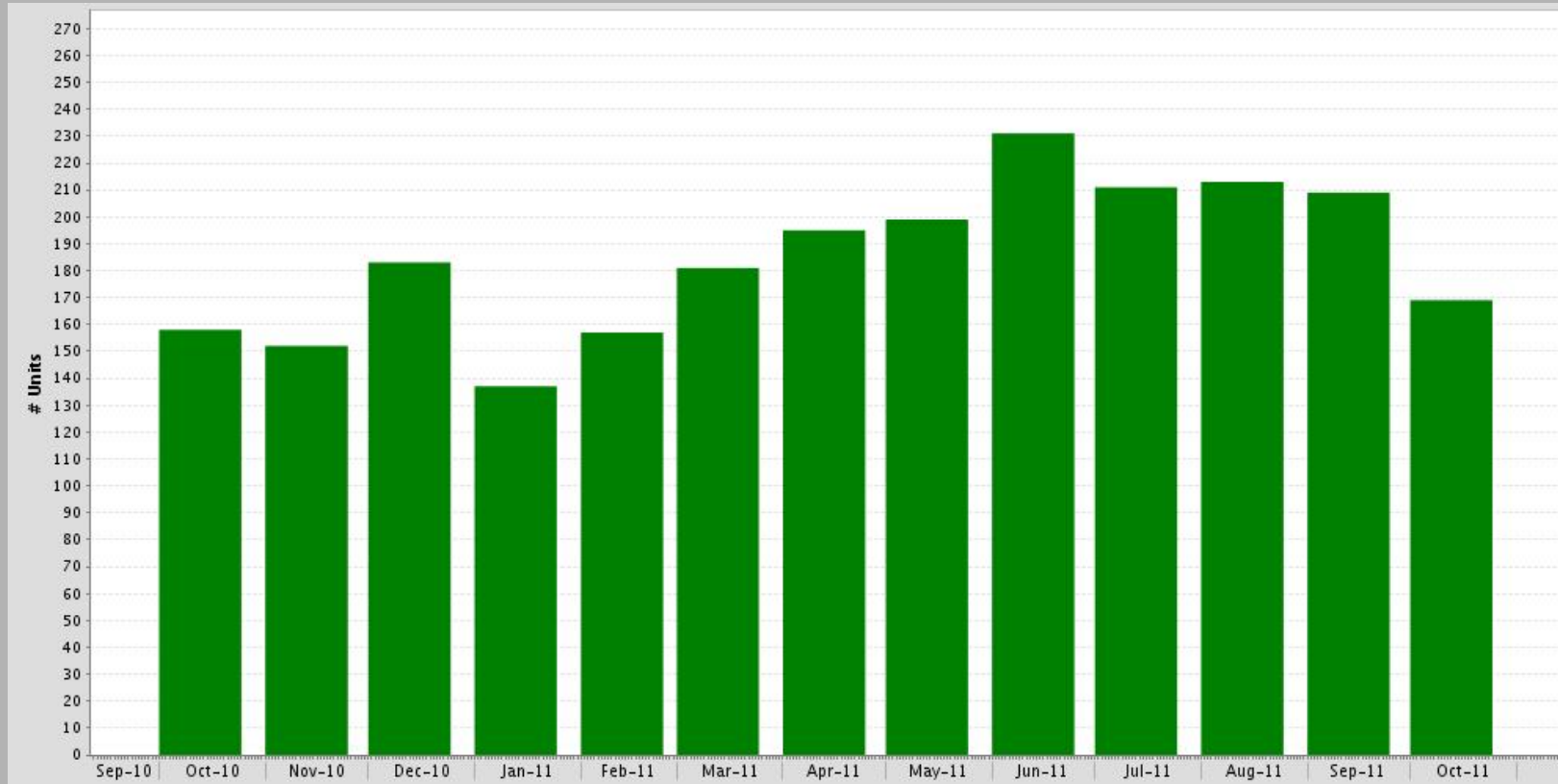
Median For Sale vs. Median Sold

Oct-10 vs. Oct-11: The median price of for sale properties is down 1% and the median price of sold properties is down 16%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Oct-11	369,900	818	352,000	169	-17,900
Sep-11	369,900	895	353,005	209	-16,895
Aug-11	375,000	970	360,000	213	-15,000
Jul-11	393,000	1,007	372,500	211	-20,500
Jun-11	399,000	1,030	360,000	231	-39,000
May-11	385,000	1,050	367,900	199	-17,100
Apr-11	379,950	987	345,000	195	-34,950
Mar-11	369,500	979	337,000	181	-32,500
Feb-11	359,900	919	337,500	157	-22,400
Jan-11	350,000	955	320,000	137	-30,000
Dec-10	349,900	908	360,000	183	10,100
Nov-10	360,000	1,019	353,500	152	-6,500
Oct-10	374,950	1,052	417,000	158	42,050

Sold Properties by Month

Oct-10 vs. Oct-11: The number of Sold properties is up 7%



Oct-10 vs. Oct-11

Oct-10	Oct-11	Change	%
158	169	11	+7%



MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Detached Single) Sq Ft: All
 MLS Areas: Walnut Creek, Pleasant Hill, Martinez, Concord

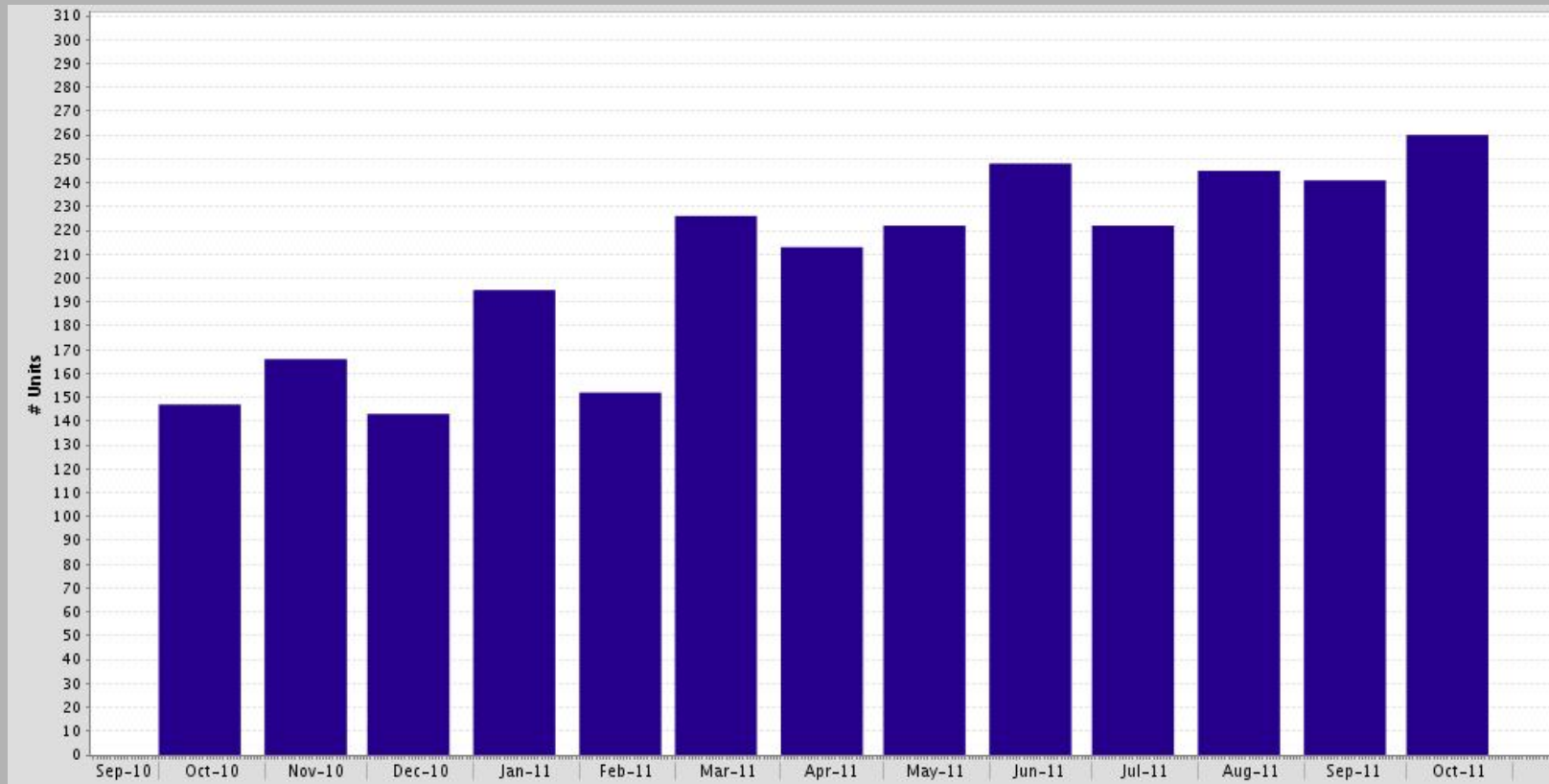
Sold Properties by Month

Oct-10 vs. Oct-11: The number of Sold properties is up 7%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Oct-11	169	352,000	46	75	44.4	280,000	94	55.6	420,000
Sep-11	209	353,005	47	95	45.5	310,000	114	54.5	455,500
Aug-11	213	360,000	47	91	42.7	309,000	122	57.3	424,250
Jul-11	211	372,500	44	86	40.8	296,000	125	59.2	425,000
Jun-11	231	360,000	48	100	43.3	263,650	131	56.7	447,300
May-11	199	367,900	45	95	47.7	300,000	104	52.3	445,000
Apr-11	195	345,000	51	90	46.1	285,000	105	53.9	390,000
Mar-11	181	337,000	55	98	54.1	296,500	83	45.9	445,000
Feb-11	157	337,500	58	82	52.2	275,000	75	47.8	420,000
Jan-11	137	320,000	52	73	53.3	285,000	64	46.7	385,000
Dec-10	183	360,000	51	90	49.2	292,500	93	50.8	427,000
Nov-10	152	353,500	43	63	41.5	280,000	89	58.5	435,000
Oct-10	158	417,000	46	61	38.6	285,000	97	61.4	497,000

Under Contract Properties by Month

Oct-10 vs. Oct-11: The number of Under Contract properties is up 77%



Oct-10 vs. Oct-11

Oct-10

147

Oct-11

260

Change

113

%

+77%



MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
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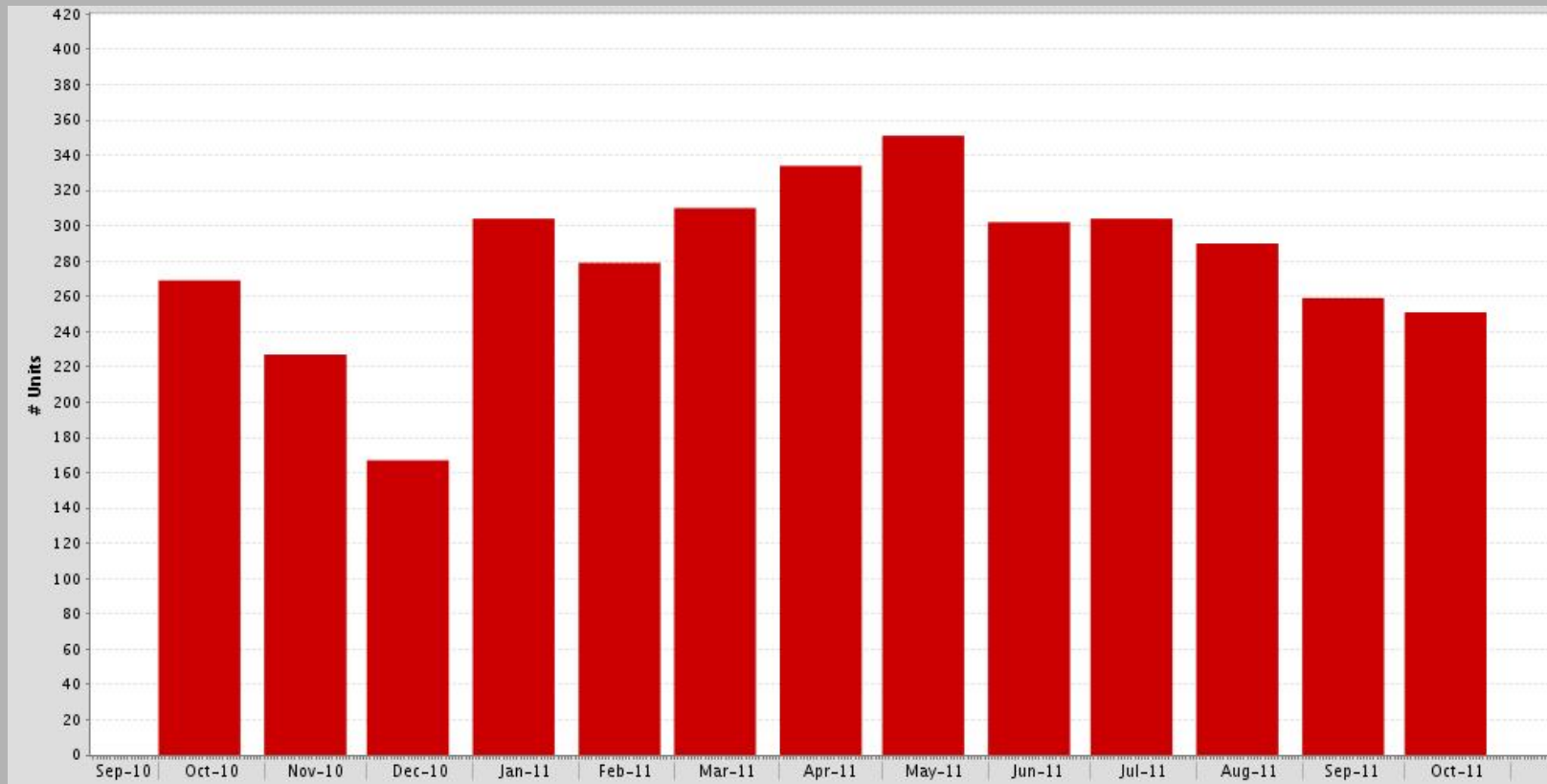
Under Contract Properties by Month

Oct-10 vs. Oct-11: The number of Under Contract properties is up 77%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Oct-11	260	339,000	48	141	54.2	290,000	119	45.8	385,000
Sep-11	241	334,000	49	133	55.2	270,000	108	44.8	422,475
Aug-11	245	364,900	49	121	49.4	292,000	124	50.6	444,000
Jul-11	222	343,500	46	112	50.5	306,950	110	49.5	427,000
Jun-11	248	359,000	48	110	44.4	289,000	138	55.6	449,500
May-11	222	358,750	47	104	46.9	285,000	118	53.1	449,975
Apr-11	213	349,000	47	104	48.8	279,550	109	51.2	429,000
Mar-11	226	352,475	48	109	48.2	299,000	117	51.8	415,000
Feb-11	152	367,450	58	76	50.0	315,350	76	50.0	449,000
Jan-11	195	349,000	64	105	53.9	299,000	90	46.1	439,700
Dec-10	143	319,000	58	87	60.8	279,900	56	39.2	402,000
Nov-10	166	339,900	48	86	51.8	289,950	80	48.2	419,500
Oct-10	147	394,900	48	64	43.5	309,950	83	56.5	499,000

New Properties by Month

Oct-10 vs. Oct-11: The number of New properties is down 7%



Oct-10 vs. Oct-11

Oct-10	Oct-11	Change	%
269	251	-18	-7%



MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
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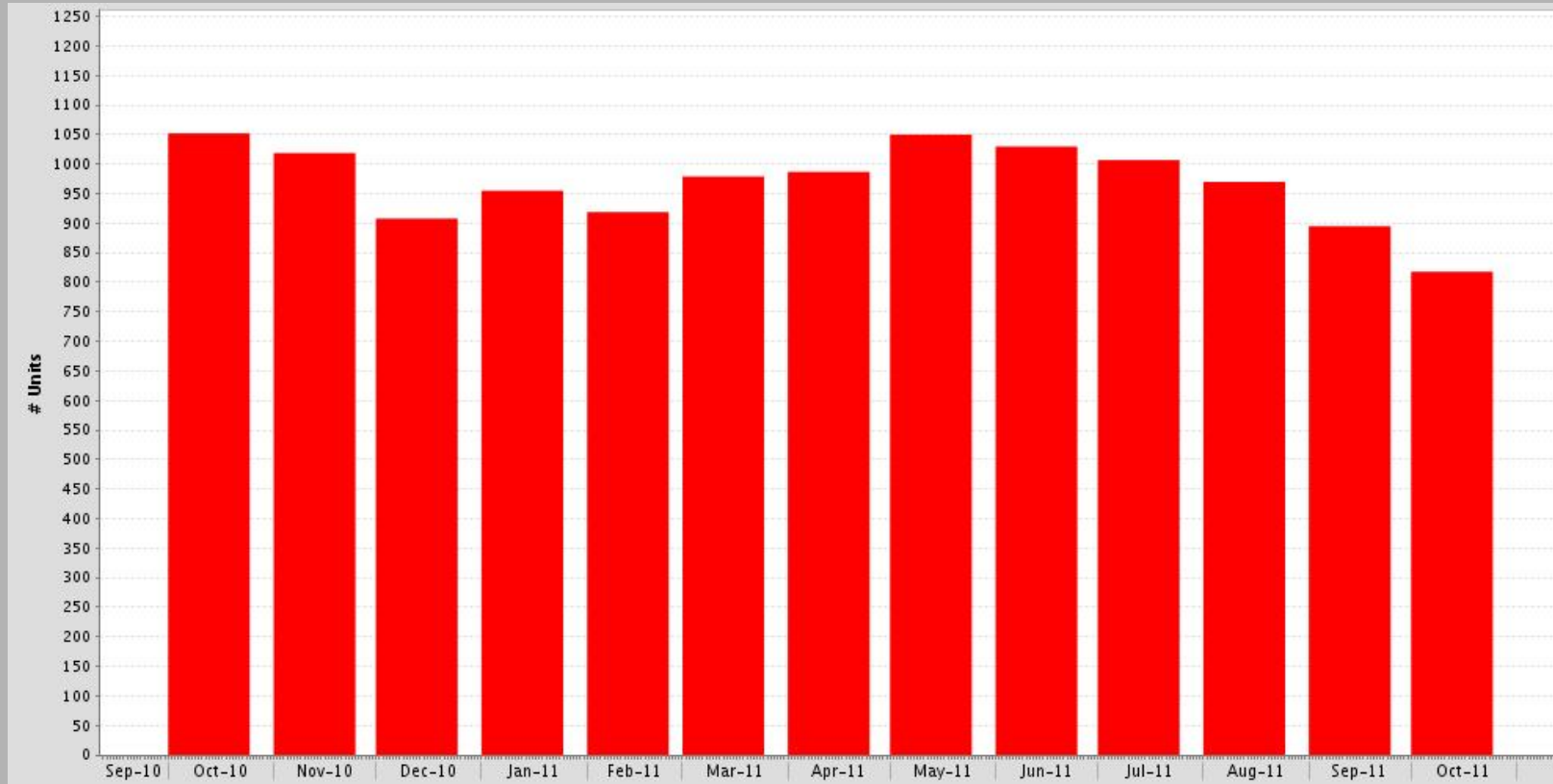
New Properties by Month

Oct-10 vs. Oct-11: The number of New properties is down 7%

Time Period	Full Market		Bank Properties			Non-Bank Properties		
	# Properties	Median Price	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Oct-11	251	365,000	119	47.4	325,000	132	52.6	410,000
Sep-11	259	349,900	130	50.2	281,975	129	49.8	469,000
Aug-11	290	344,975	139	47.9	292,000	151	52.1	414,000
Jul-11	304	349,000	141	46.4	299,000	163	53.6	425,000
Jun-11	302	392,900	128	42.4	299,000	174	57.6	484,498
May-11	351	378,000	159	45.3	289,900	192	54.7	479,975
Apr-11	334	399,375	151	45.2	289,900	183	54.8	525,000
Mar-11	310	379,975	154	49.7	289,450	156	50.3	475,975
Feb-11	279	360,000	132	47.3	315,350	147	52.7	500,000
Jan-11	304	360,000	152	50.0	313,950	152	50.0	449,975
Dec-10	167	310,000	109	65.3	276,900	58	34.7	432,000
Nov-10	227	355,000	121	53.3	289,900	106	46.7	399,400
Oct-10	269	350,000	121	45.0	299,000	148	55.0	425,000

For Sale Properties by Month

Oct-10 vs. Oct-11: The number of For Sale properties is down 22%



Oct-10 vs. Oct-11

Oct-10	Oct-11	Change	%
1,052	818	-234	-22%



MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
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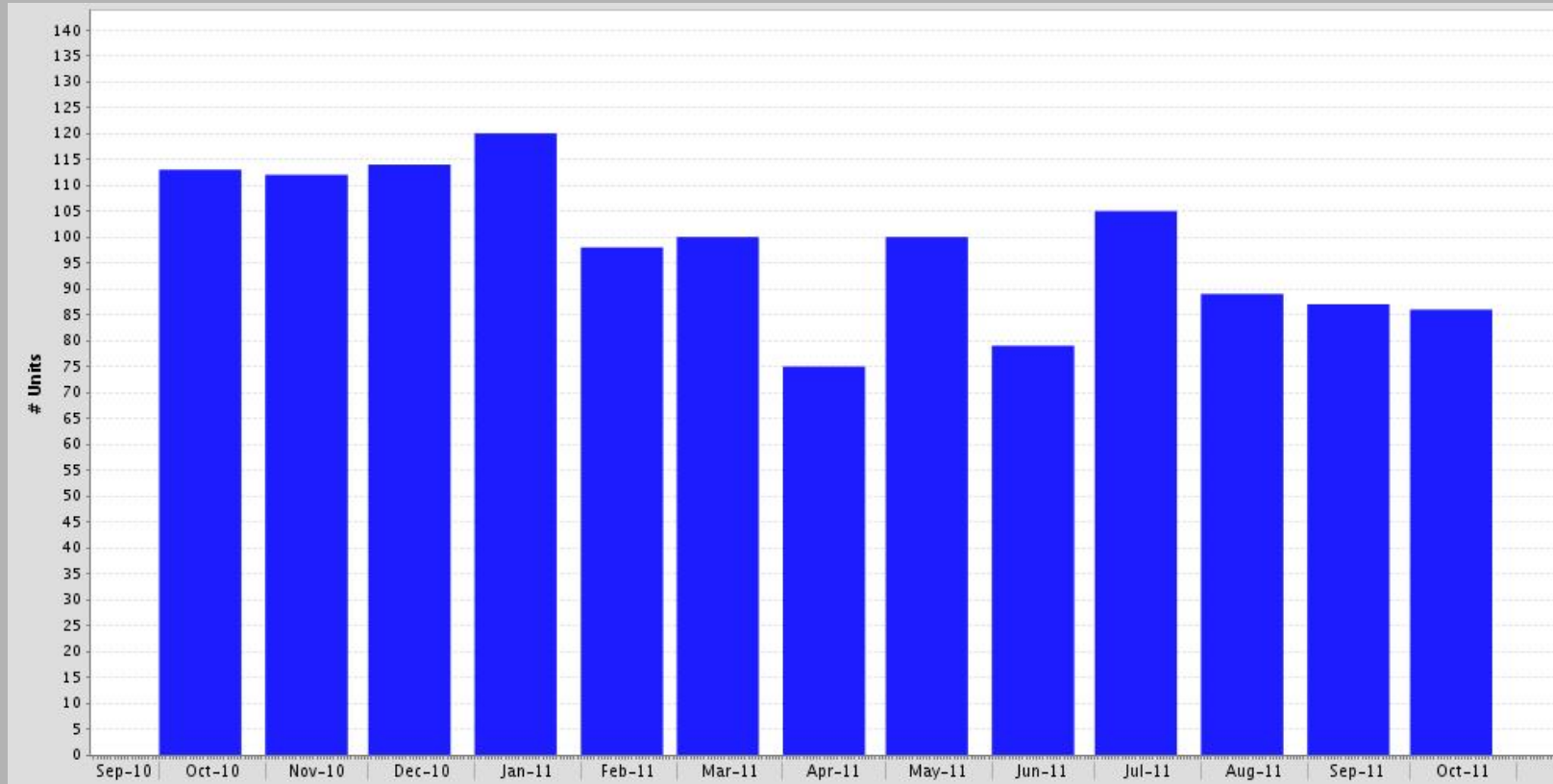
For Sale Properties by Month

Oct-10 vs. Oct-11: The number of For Sale properties is down 22%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Oct-11	818	369,900	81	398	48.7	299,925	420	51.3	459,500
Sep-11	895	369,900	82	440	49.2	289,450	455	50.8	499,000
Aug-11	970	375,000	81	462	47.6	290,000	508	52.4	498,500
Jul-11	1,007	393,000	79	476	47.3	299,000	531	52.7	499,500
Jun-11	1,030	399,000	76	474	46.0	295,000	556	54.0	500,000
May-11	1,050	385,000	75	508	48.4	290,450	542	51.6	499,975
Apr-11	987	379,950	76	491	49.8	293,900	496	50.2	499,000
Mar-11	979	369,500	79	504	51.5	297,750	475	48.5	465,300
Feb-11	919	359,900	84	478	52.0	300,000	441	48.0	449,500
Jan-11	955	350,000	94	514	53.8	299,900	441	46.2	430,000
Dec-10	908	349,900	102	490	54.0	296,000	418	46.0	429,450
Nov-10	1,019	360,000	91	513	50.3	299,000	506	49.7	443,475
Oct-10	1,052	374,950	84	503	47.8	299,950	549	52.2	459,000

Expired Properties by Month

Oct-10 vs. Oct-11: The number of Expired properties is down 24%



Oct-10 vs. Oct-11

Oct-10	Oct-11	Change	%
113	86	-27	-24%



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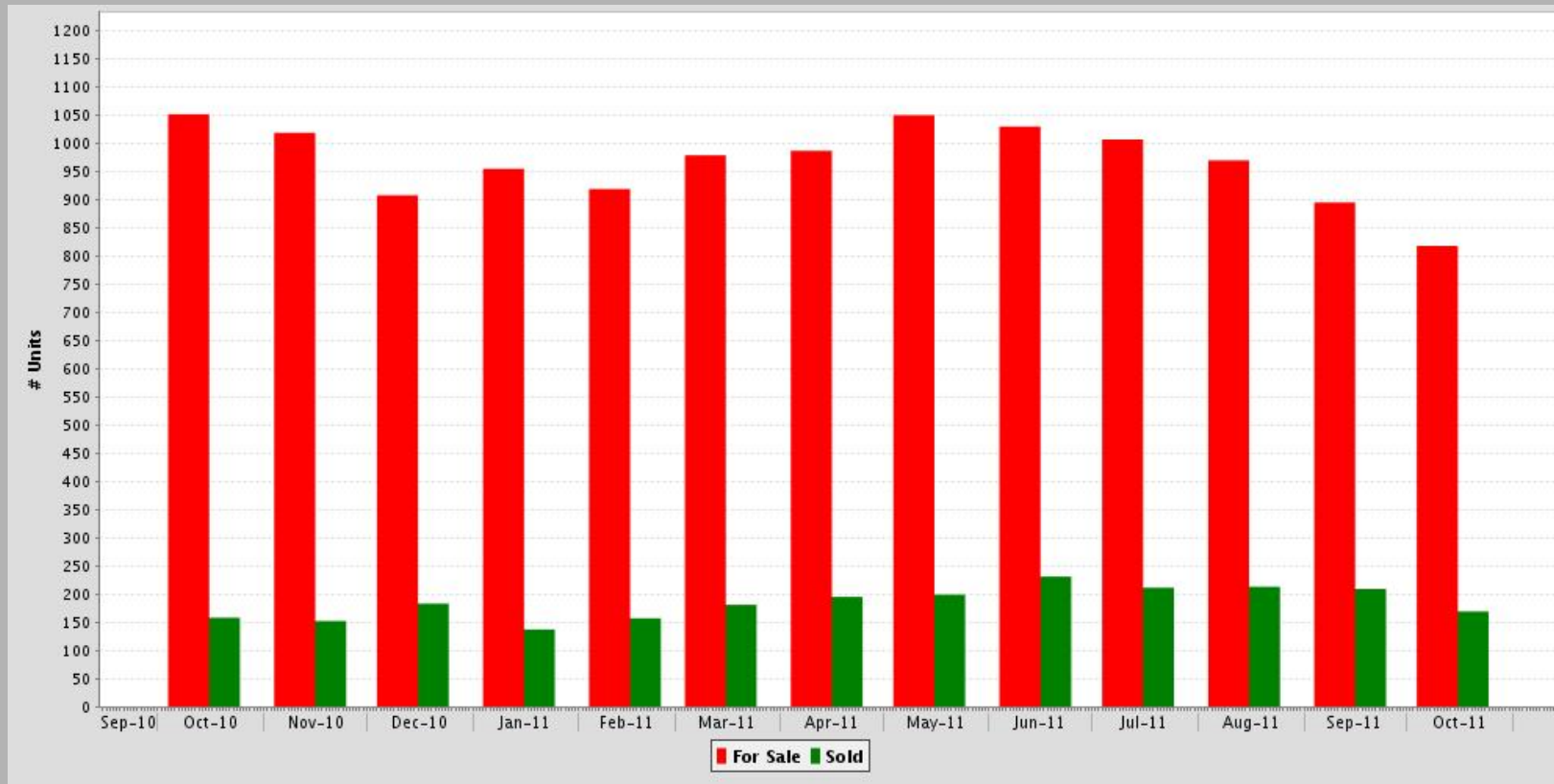
Expired Properties by Month

Oct-10 vs. Oct-11: The number of Expired properties is down 24%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Oct-11	86	399,400	106	31	36.0	260,000	55	64.0	515,000
Sep-11	87	468,888	94	28	32.2	238,450	59	67.8	624,950
Aug-11	89	419,900	82	31	34.8	299,900	58	65.2	580,000
Jul-11	105	429,900	94	41	39.0	380,000	64	61.0	489,725
Jun-11	79	429,900	74	29	36.7	269,000	50	63.3	509,500
May-11	100	352,450	82	58	58.0	297,000	42	42.0	497,000
Apr-11	75	390,000	88	38	50.7	322,000	37	49.3	499,000
Mar-11	100	359,500	84	55	55.0	298,500	45	45.0	459,900
Feb-11	98	364,950	101	52	53.1	325,000	46	46.9	399,400
Jan-11	120	342,000	121	63	52.5	299,900	57	47.5	394,950
Dec-10	114	396,875	110	41	36.0	299,000	73	64.0	524,900
Nov-10	112	443,450	97	46	41.1	306,500	66	58.9	619,450
Oct-10	113	399,000	89	47	41.6	300,000	66	58.4	499,975

Supply & Demand by Month

Oct-10 vs. Oct-11: The number of for sale properties is down 22% and the number of sold properties is up 7%



Oct-10 vs. Oct-11			
Oct-10	Oct-11	Change	%
1,052	818	-234	-22%



Oct-10 vs. Oct-11			
Oct-10	Oct-11	Change	%
158	169	11	+7%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Detached Single) Sq Ft: All
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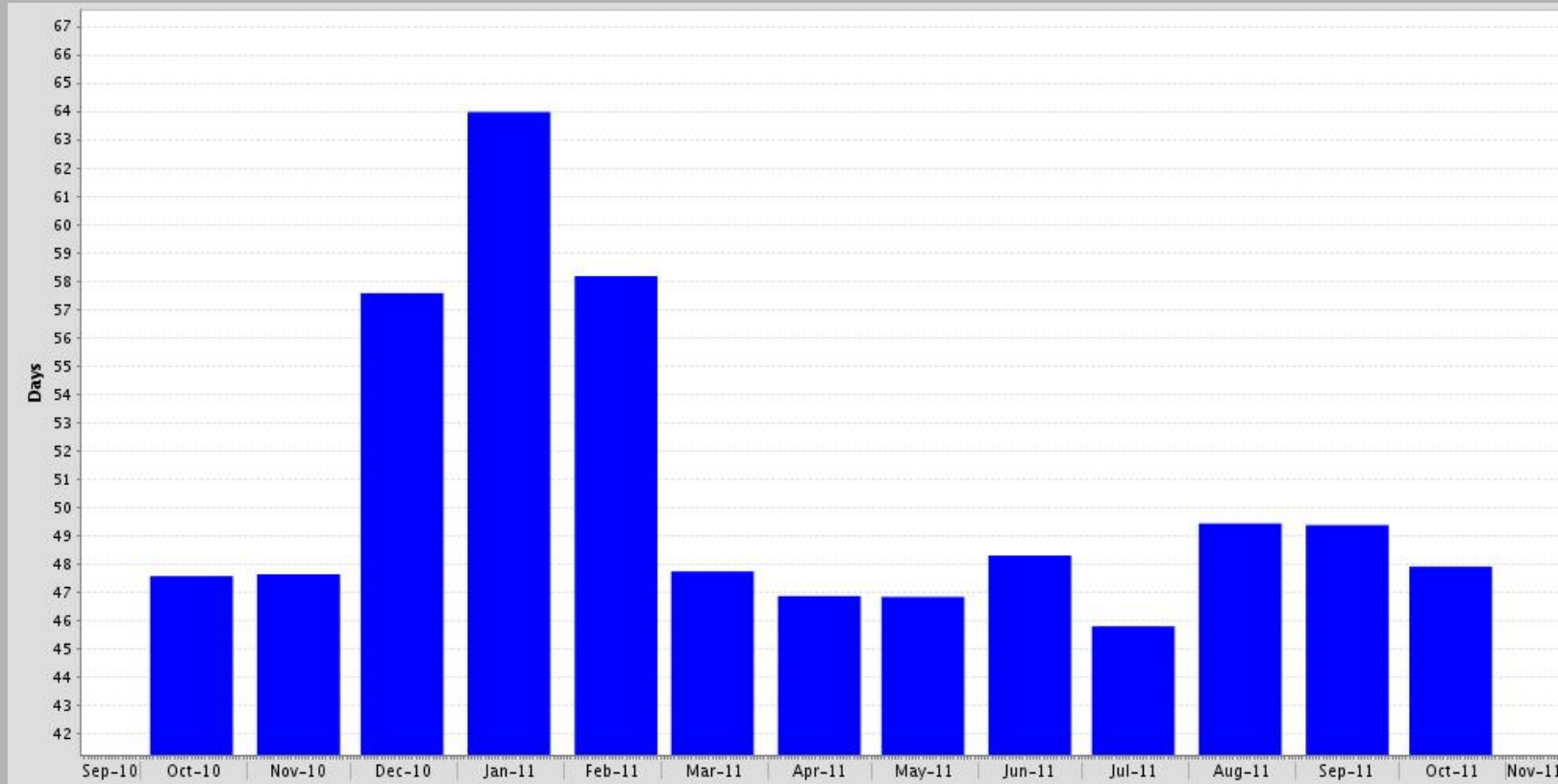
Supply & Demand by Month

Oct-10 vs. Oct-11: The number of for sale properties is down 22% and the number of sold properties is up 7%

Time Period	# Properties For Sale	Average DOM For Sale	# Properties Sold	Average DOM Sold
Oct-11	818	81	169	46
Sep-11	895	82	209	47
Aug-11	970	81	213	47
Jul-11	1,007	79	211	44
Jun-11	1,030	76	231	48
May-11	1,050	75	199	45
Apr-11	987	76	195	51
Mar-11	979	79	181	55
Feb-11	919	84	157	58
Jan-11	955	94	137	52
Dec-10	908	102	183	51
Nov-10	1,019	91	152	43
Oct-10	1,052	84	158	46

The Average Days on Market by Month

Oct-10 vs. Oct-11: The average days on market is up 1%



Oct-10 vs. Oct-11

Oct-10

Oct-11

Change

%

48

48

0

+1%



MLS: MAXEBRD Period: 1 year (monthly) Price: All
 Property Types: Residential: (Detached Single)
 MLS Areas: Walnut Creek, Pleasant Hill, Martinez, Concord

Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All

Sq Ft: All

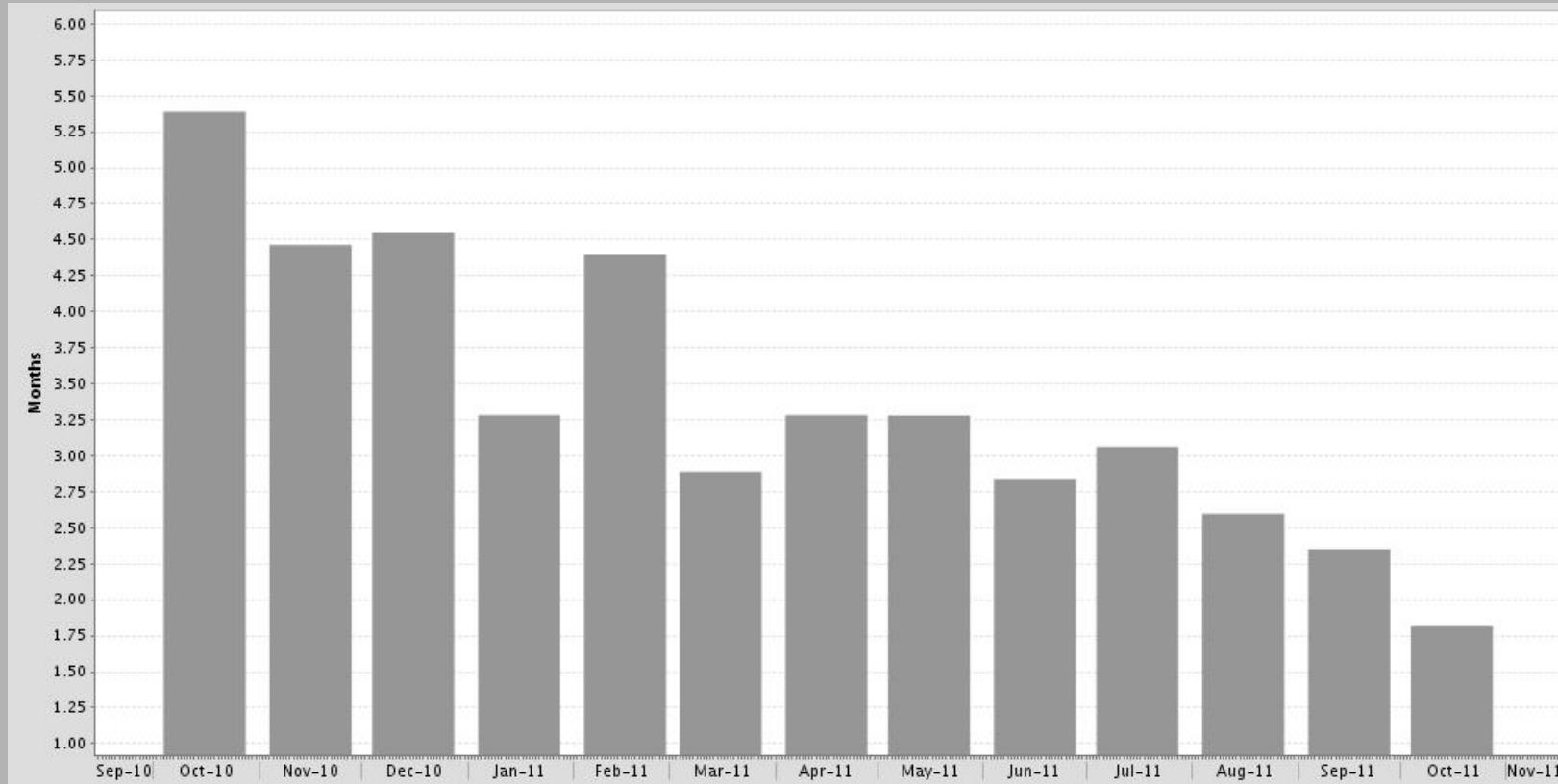
The Average Days on Market by Month

Oct-10 vs. Oct-11: The average days on market is up 1%

Time Period	Average DOM	# UC Units
Oct-11	48	260
Sep-11	49	241
Aug-11	49	245
Jul-11	46	222
Jun-11	48	248
May-11	47	222
Apr-11	47	213
Mar-11	48	226
Feb-11	58	152
Jan-11	64	195
Dec-10	58	143
Nov-10	48	166
Oct-10	48	147

Months Supply of Inventory

Oct-10 vs. Oct-11: The average months supply of inventory is down 66%



Oct-10 vs. Oct-11			
Oct-10	Oct-11	Change	%
5.4	1.8	-3.6	-66%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
 Property Types: Residential: (Detached Single) Sq Ft: All
 MLS Areas: Walnut Creek, Pleasant Hill, Martinez, Concord

Months Supply of Inventory

Oct-10 vs. Oct-11: The average months supply of inventory is down 66%

Time Period	# Units For Sale Last Day of Month	# UC Units During Month	MSI	UC Average DOM
Oct-11	472	260	1.8	48
Sep-11	567	241	2.4	49
Aug-11	636	245	2.6	49
Jul-11	680	222	3.1	46
Jun-11	703	248	2.8	48
May-11	728	222	3.3	47
Apr-11	699	213	3.3	47
Mar-11	653	226	2.9	48
Feb-11	669	152	4.4	58
Jan-11	640	195	3.3	64
Dec-10	651	143	4.6	58
Nov-10	741	166	4.5	48
Oct-10	792	147	5.4	48